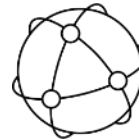# Mitrais Corporate Profile

Mitrais is a world-class technology company based in Indonesia and part of the global CAC Holdings Group. Founded in 1991, we have developed and implemented software for over 700 clients, and we are committed to building long-term and high-trust relationships.
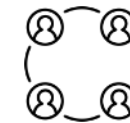
MITRAIS | MEMBER OF CAC HOLDINGS GROUP

Creating new value on a global level
with the use of the latest ICT

CAC CAC Holdings Corporation

Member of **CAC Holdings Group**

19 Group companies –
6 in Japan and 13 overseas

4,249 CAC Holdings Group **employees** worldwide

Snapshots

mitrais — MEMBER OF CAC HOLDINGS GROUP

NPS of
76
**world-class
in IT services**

#1
Software
Development in
Indonesia
according to Forrester Research

30+
Years of
Experience

TÜVRheinland® CERTIFIED
Management System ISO/IEC 27001:2022
www.tuv.com
ID 9108658121
ISO 27001 Certified

600+
Professionals

3200+
Completed
Projects

770+
Total
Global Clients

200+
Total
Active Clients

Agile, Innovative, Scalable, Secure

With over 600 professionals, we are ready to help you improve productivity by delivering excellent results on your software development projects and software products. We are committed to providing an efficient and flexible system to enhance your values. Our track record and achievements are based on our main principle - **Continuous Commitment**.

"

We are proud to provide Software Development Services and Software Products Services that add value to our clients' businesses.

"

Superior Quality & Cost-Efficiency

- "Best Total Cost" – deliver services and products which are consistent, timely, and cost-effective

- Flexible engagement models offer clients a wide range of capabilities and solutions

- Highly productive processes, thanks to iterative Agile methodology

Technical Expertise

- Expertise in a wide array of advanced software engineering expert competencies

- Our proprietary Competency Management Framework guarantees the quality of our IT professionals

- Supported by dedicated, committed, and communicative Engagement Managers or Consultants with extensive practical experience

Glimpse of Mitrais

Mission

Our mission is to build **long-term**, **high-trust** relationships with our clients and each other, as we provide products and services which add value to clients' business and offer a rewarding work environment.

Lines of Business

- Software Development Services
- Software Product Services

Markets & Client Base

Balanced between OECD countries (Australia & New Zealand), Singapore, Indonesia, and ASEAN.

Development Centers

- Bali
- Jakarta
- Jogja
- Bandung

Milestone

All major mines in Indonesia use
PT Mincom Indoservices products

1997

Merged Mitrais and
PT Mincom Indoservices

2007

Established fourth development
center in Yogyakarta

2013

**Joining CAC
Holdings Group**

2019

1991

PT Mincom Indoservices
founded and established
its first development
center in Jakarta

2000

- Mitrais founded to address offshore
  SW development market
- Second development center in Bali
- Established HQ in Singapore
- Development of Mitrais Competency
  Framework

2010

Established third
development center in
Bandung

2014

PT Mitrais named by Forrester
Research Indonesia's leading
provider of offshore development
services

AREA OF EXPERTISE

Software Development Services

We offer end-to-end software development services, whether to increase the capacity of your team or to build your product from scratch. We have a wide range of capabilities and highly skillful software engineers ready to give excellent results on your projects.

Our Partner & Certification

Microsoft Gold Partner

TÜVRheinland® CERTIFIED
Management System ISO/IEC 27001:2022
www.tuv.com ID 9108658121

ISTQB International Software Testing Qualifications Board
Partner Program

Cyber Security & Secure Software Development

Custom Software Development

Web Application Development

Dedicated Agile Development Team

Agile Software Product Development

Mobile Application Development
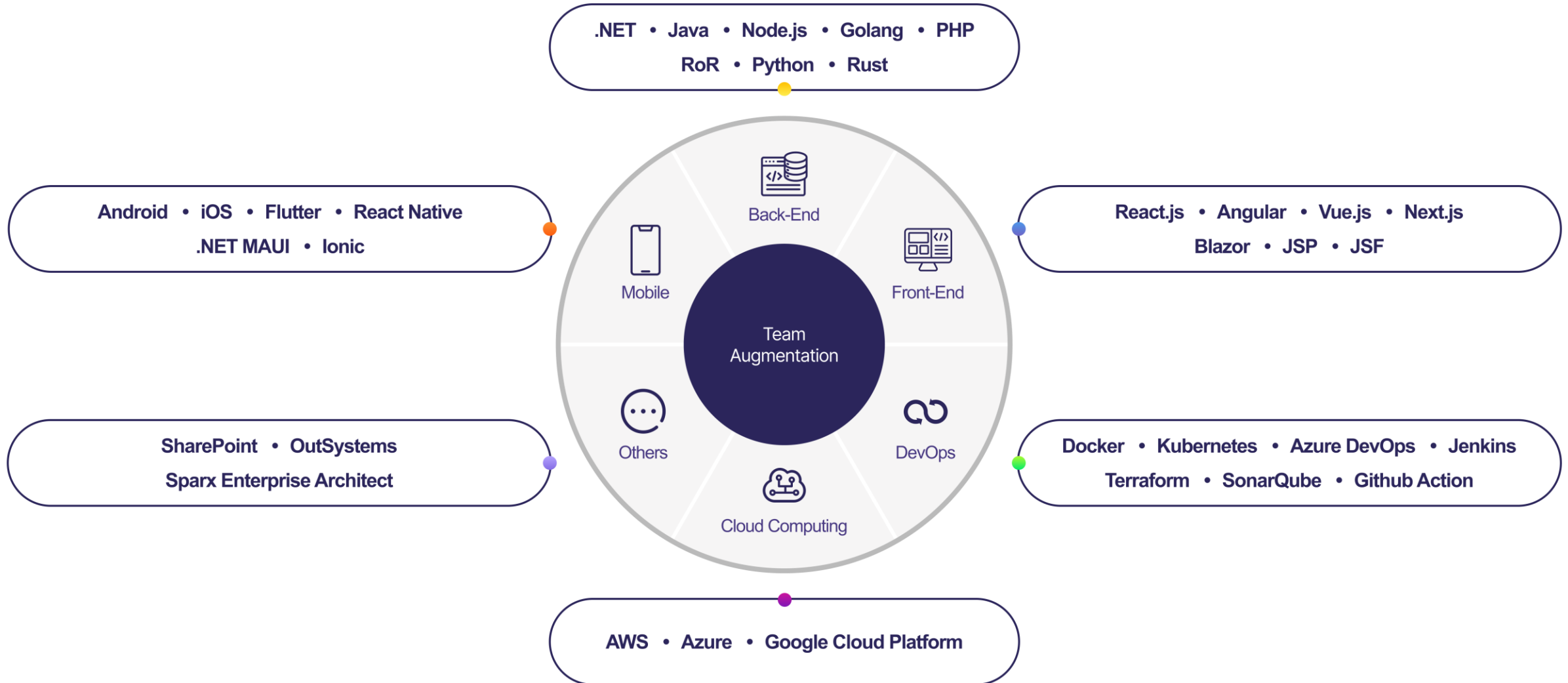
Quality Assurance

Digital Product Design

DevOps Consulting

Cloud Computing

Team Augmentation

MITRAIS | MEMBER OF CAC HOLDINGS GROUP

.NET • Java • Node.js • Golang • PHP
RoR • Python • Rust

Android • iOS • Flutter • React Native
.NET MAUI • Ionic

React.js • Angular • Vue.js • Next.js
Blazor • JSP • JSF

SharePoint • OutSystems
Sparx Enterprise Architect

Docker • Kubernetes • Azure DevOps • Jenkins
Terraform • SonarQube • Github Action

AWS • Azure • Google Cloud Platform

Back-End
Mobile
Front-End
Team Augmentation
Others
DevOps
Cloud Computing

Products

AREA OF EXPERTISE

Software Products

We are passionate about helping our customers solve some of their toughest challenges. We provide cutting-edge technology products that suit your business to improve productivity, reliability, and security to achieve your business goals.

Our Partner

Cyber Security Products	**Trend Micro**	**Mining Solutions**
Robotic Process Automation	**Enterprise Architect**	**Vulnerability Assesment & Penetration Testing**

micromine spry · micromine geobank · Hitachi Energy · UiPath Partner SILVER · SPARX SYSTEMS

Menlo Security · RAPID7 · McAfee Together is power. · Trellix · Cyberint · TREND MICRO

Testimonial

MITRAIS | MEMBER OF CAC HOLDINGS GROUP

"

We have partnered with Mitrais since 2009. They have very talented people and being in a similar time zone works for an Australian company like us.

"

Mitrais provides RYCO with the availability of qualified resources who can scale depending on our requirements and business challenges, and the ability to constantly deliver four drivers: Cost, Capacity, Collaboration, and Process.

"

Working alongside our internal teams, Mitrais provided us with talented pool of developers that are willing to tackle any challenge presented to them and the flexible and elastic structure of the teams allows us to utilise them on a variety of different types of projects.

"

I just wanted to express my appreciation and offer a well done to the entire Inspections team at Mitrais. You have all been doing a really great job under pressure and your hard work is greatly appreciated by everyone over here at IT Vision and by our clients. Keep up the great work everyone.

TechnologyOne, Australia
Edward Chung, CEO

RYCO, Australia
Adam Rollo,
Head of IT, RYCO Group.

IOOF Service, Australia
Michael Peyper,
Technical Methods Coach.

IT Vision, Australia
John Williams, Web and Enterprise Team Lead

Testimonial

MITRAIS | MEMBER OF CAC HOLDINGS GROUP

"

Mitrais did a good job for the CAC Olive web application, using Agile methodology. We worked together with their 20 professional and skilled software engineers for more than a year to finish this project. Despite the language and time zone differences, we appreciate their effort to get the project done. We enjoyed working with them and look forward to another project collaboration in the future.

CAC Corp – Olive Web, Japan
Royko Seino, Manager.

"

Mitrais continuously provides their best service. Their professional team are quick to respond, and we always have a good discussion with them. We enjoy the entire process with them. Good work, team!

PT Jorong Barutama Greston, Indonesia
Endro Laksito,
Mine Geology and Planning.

"

My experience of working with Mitrais has been very positive. Their team is very accommodating and helpful. They are resourceful with technical guidance, and their friendly response has been a great help for us.

Thriveni Earthmovers Pvt Ltd, India
Souvik Roy, Senior Mining Planner.

"

Having Mitrais to support us has been a great help. It's always nice to have a professional team who is easy to communicate with to be on your side. Great work Mitrais!

PT Bina Sarana Sukses, Indonesia
Erwan, Engineering Dept Head.

President Message

President Director
Wiwie Harris

"

Continuous commitment has always been our underpinning mantra in providing valuable services. We aim to provide software development services and software products which add value to clients' businesses. That's why, being in business for over 33 years, we've been always one step ahead of the competition as we believe in building long-term, high-trust relationships with our clients.

In addition, our employees are the key to everything. Thus, we always strive to provide a rewarding and supportive work environment for them.

We have been continuously managing Growth & Profitability for the past few years. As a result, we have the opportunity to invest in our IT infrastructure, better work environment, as well as training and development programs for our staff.

I am also proud to share our recent achievement in October 2022, for being certified as a "Great Place to Work ", in addition to many other awards and certifications we have received.

We would like to be at the front of the minds of entities in Asia-Pacific and Japan for their software development requirements. Regionally, we wish to become the leading software development company in Indonesia, and also the top-tier software provider and supporting services.

As a people-centric organization, we believe that the unlimited potential of our people is the powerful source of our success. To achieve our vision, we wish to grow our Software Engineering to over 800 through retention, hiring, and people development.

"

Key Personnel

President Commissioner
Toshi Matsuhashi

Commissioner
Noriyuki Okayasu

Commissioner
Aminuddin Bin Baki

President Director
Wiwie Harris

Director Software Development Services
Gusti Putu Kompiang

Director Software Products
She Kun

VP Finance
Andriansyah Bachtar

Key Personnel

VP Sales (QLD)
Mike Page

General Manager
Rob Mills

Director Sales SWD
Jeff Graham

Marketing Director
Chandra Cipta

Business Development Manager
Thomas Rizal Trika

Senior Manager SWD
Charles Trader

Senior Manager SWD
Made Setiadi

Senior Manager SWD
Alfred Sumarlin

Senior Manager SWD
Argo Negoro

Senior Manager Products
Ida Farida

CIO
Hartoyo Barlian

Senior Manager Talent Acquisition and Development
Abubakar Siddiq

Corporate Legal Counsel
Endah Puspita Wardhani

Corporate Social Responsibility

As a corporation, Mitrais embraces the principle of giving back to the society in which it operates.

- **Yayasan Kemanusiaan Ibu Pertiwi (YKIP)**
  Mitrais is the main benefactor of Yayasan Kemanusiaan Ibu Pertiwi (YKIP), a foundation that was originally set up to assist in the recovery efforts after the Bali bombing in October 2002. Now it provides educational support to more than 500 children to achieve its purpose of "breaking the bonds of poverty through education".

- **Indonesian University Programs**
  Mitrais has an active cooperation program with several universities in Indonesia by providing internship opportunities, study excursions, technical workshops, and many more.

Contact Us

Indonesia 0361-849-7952

Bali

Jl. By Pass Ngurah Rai
Gg. Mina Utama No. 1,
South Denpasar, Denpasar,
Bali 80223

Jakarta

Wirausaha Building, 8th Floor,
Jl. H.R. Rasuna Said Kav. C5,
South Jakarta,
Jakarta 12940

Bandung

Jl. Prof. Drg. Surya Sumantri No. 8D,
Sukawarna, Sukajadi, Bandung,
West Java 40164

Yogyakarta

Jl. Sidobali No. 2, Muja Muju,
Umbulharjo, Yogyakarta,
Special Region of Yogyakarta
55165

Overseas

Singapore

3158-1185

10 Anson Road,
#03-05
International Plaza,
Singapore 079903

Australia

1800-755-025

New Zealand

0800-755-025

Terima Kasih   **Thank** You   ありがとうございました

This is the End of Presentation